



## Making Electric Vehicles Affordable for Fleets Through a Multi-State Procurement

Public fleets are seeing huge benefits from the deployment of electric vehicles (EVs). By eliminating gas consumption, EVs reduce costs to fleets, promote energy independence and help protect the environment. Although EVs are increasingly becoming a successful application for fleets, higher incremental costs, procurement processes, and insufficient charging infrastructure remain as critical barriers to adoption.

**EV Smart Fleets** seeks to address these barriers by developing a multi-state aggregated EV solicitation and procurement agreement. EV Smart Fleets will leverage the purchasing volume of public fleets across the country to reduce vehicle costs, improve contract terms, and provide access to a wider range of EV models. The EV Smart Fleets procurement will be issued and managed by the National Association of State Procurement Officials (NASPO) through its ValuePoint Program.



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- ❄ **Multi-state electric vehicle procurement**
  - ❄ **Open to state and local governments**
  - ❄ **Goal to increase public fleet EV adoption:**
    - Reduced vehicle price
    - Improved access to vehicle models
    - Reduced administrative costs
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### Who can participate?

The **EV Smart Fleets** procurement will be open to all interested state, municipal, and other local government fleets.

### EV Smart Fleets procurement timeline:



### The EV Smart Fleets team

**EV Smart Fleets** is led by CALSTART and includes Atlas Public Policy, the California Department of General Services, the Georgetown Climate Center, the Northeast States for Coordinated Air Use Management (NESCAUM), Ross Strategic and 9 Clean Cities Coalitions. Funding is provided by the U.S. Department of Energy, California Department of General Services, and Rockefeller Brothers Fund.

Visit us at [evsmartfleets.com](http://evsmartfleets.com) to learn about the project and see our resources for fleets.